

BEMER has become a globally operating company with thousands of independent distributors around the world. The passion for helping people is deeply ingrained in BEMER's DNA - it's why we do what we do! BEMER devices are the complete personal and professional solution for improving a person's wellbeing.

**IBDs Earn Income Through the BEMER Compensation Plan**

Commissions are the profits paid on the personal product sales to an individual who is purchasing a BEMER device for personal use. IBDs are also paid commissions on the product sales volume of their team if they have one. No commission payments are made for the recruitment of new team members. IBDs cannot earn money by recruiting new team members only.

Independent BEMER Distributors (IBDs) are not required to make any product purchase at any time. The fee to join the Compensation Plan as an IBD is \$299, and the annual renewal fee costs \$180. These fees go towards the cost of providing you with BEMER Academy training, BEMER Backoffice (BBO) services, a replicated website, as well as related ongoing administrative services.

**Compensation Summary for IBDs in the United States**

Rank	% of US IBDs	Average Monthly Earnings of Bottom 10%	Average Monthly Earnings of Top 10%	Average Monthly Earnings	Average Annual Earnings
<b>IBDT*</b>	<b>6.5%</b>	<b>\$0</b>	<b>\$15</b>	<b>\$1</b>	<b>\$12</b>
<b>IBDJ</b>	<b>59.5%</b>	<b>\$0</b>	<b>\$112</b>	<b>\$13</b>	<b>\$156</b>
<b>IBDS</b>	<b>31.7%</b>	<b>\$0</b>	<b>\$1,053</b>	<b>\$202</b>	<b>\$2,424</b>
<b>GL</b>	<b>1.3%</b>	<b>\$87</b>	<b>\$5,152</b>	<b>\$1,511</b>	<b>\$18,132</b>
<b>TM</b>	<b>0.6%</b>	<b>\$287</b>	<b>\$9,187</b>	<b>\$2,860</b>	<b>\$34,320</b>
<b>OM</b>	<b>0.4%</b>	<b>\$590</b>	<b>\$10,913</b>	<b>\$3,908</b>	<b>\$46,896</b>
<b>OD**</b>	<b>0.1%</b>	<b>\$8,891</b>	<b>\$11,942</b>	<b>\$10,635</b>	<b>\$127,620</b>
<b>OD+**</b>	<b>0.1%</b>	<b>\$9,389</b>	<b>\$35,262</b>	<b>\$24,173</b>	<b>\$290,076</b>

\*Entry level distributors (IBDT) are not eligible for commissions under the BEMER Compensation Plan. IBDTs who achieve a minimum of 1,000 points will achieve IBDJ status and begin earning commission on sales, as further set forth in the Compensation Plan.

\*\* Number of IBDs at OD and OD+ ranks as of 12/31/22 was less than 0.1%, therefore we have calculated the average earnings for this rank on top and bottom 50%.

**Disclaimers**

These calculations are based on the due standings and ranks of all IBDs signed up in the United States as of December 31, 2022. These figures do not warrant or guarantee any income or rank success. Your earnings at BEMER will be based on many factors, including your individual skills, hours worked and market conditions. Note also that the figures do not represent IBDs' profits, as they do not account for expenses incurred in the promotion of their business. The expenses of an IBD incurred in the operation of his or her business vary widely. Readers are urged to perform their own due diligence prior to making any decision to participate.

**Cancellations & Returns for IBDs**

BEMER offers a 72-hour, 100% money back guarantee for the enrollment fee and all purchases equal to the full purchase price if returned in undamaged condition, and later you may cancel your distributorship at any time. For IBDs, BEMER offers a twelve (12) month return guarantee for all products in unopened, sealed boxes, minus a 10% restocking fee (plus shipping and handling). BEMER offers all purchasers (IBD or customer), a 30-day return policy minus a 10% restocking fee (plus shipping and handling) provided that the product is returned in acceptable, undamaged condition.