

BEMER has become a globally operating company with thousands of independent distributors around the world. The passion for helping people is deeply ingrained in BEMER’s DNA - it’s why we do what we do! BEMER devices are the complete personal and professional solution for improving a person’s wellbeing.

**IBDs Earn Income Through the BEMER Compensation Plan**

Commissions are the profits paid on the personal product sales to an individual who is purchasing the BEMER device for personal use. IBDs are also paid commissions on the product sales volume of their team, if they have one. No commission payments are made for the recruitment of new team members. IBDs cannot earn money by recruiting new team members only.

Independent BEMER Distributors (IBDs) are not required to make any product purchase at any time. The fee to join the Compensation Plan as an IBD is C\$379, and the annual renewal fee costs C\$240. These fees go towards the cost of providing you with BEMER Academy training, BEMER Backoffice (BBO) services, a replicated website, as well as related ongoing administrative services.

**Compensation Summary for IBDs in Canada**

Rank	% of CA IBDs	Average Monthly Earnings of Bottom 50%	Average Monthly Earning of Top 50%	Average Monthly Earnings	Average Annual Earnings
IBDT*	8.6%	C\$0	C\$5	C\$3	C\$36
IBDJ	65.6%	C\$0	C\$55	C\$28	C\$336
IBDS	24.4%	C\$50	C\$711	C\$381	C\$4,572
GL	1.1%	C\$2,229	C\$4,882	C\$3,555	C\$42,660
TM	0.1%	C\$10,659	C\$11,897	C\$11,278	C\$135,336
OM**	0.1%	N/A	C\$8,368	C\$8,368	C\$100,416
OD**	N/A	N/A	N/A	N/A	N/A
OD+	0.1%	N/A	C\$23,394	C\$23,394	C\$280,728

\*Entry level distributors (IBDT) are not eligible for commissions under the BEMER Compensation plan. IBDTs who achieve a minimum of 1,000 points will achieve IBDJ status and begin earning commissions on sales, as further set forth in the Compensation Plan.

\*\*This summary is calculated for levels that have at least two IBDs at a rank. Some ranks did not have IBDs at that rank, therefore they are marked with N/A.

**Disclaimers**

These calculations are based on the due standing and ranks of all IBDs signed up with BEMER Canada, Inc. as of December 31, 2022. These figures do not warrant or guarantee any income or rank success. Your earnings at BEMER will be based on many factors, including your individual skills, hours worked and market conditions. Note also that the figured do not represent IBDs’ profits, as they do not account for expenses incurred in the promotion of their business. The expenses of an IBD incurred in the operation of his or her business vary widely. Readers are urged to perform their own due diligence prior to making any decision to participate.

**Cancellations & Returns for IBDs**

BEMER offers a 10 day, 100% money back guarantee of the enrollment fee and all purchases equal to the full purchase price if returned in undamaged condition, and later you may cancel your distributorship at any time. For IBDs, BEMER offers a twelve (12) month return guarantee for all products in unopened, sealed boxes, minus a 10% restocking fee (plus shipping & handling). BEMER offers all purchasers (IBD or customer), a 30-day money back guarantee minus a 10% restocking fee (plus shipping and handling) provided that the product is returned in acceptable, undamaged condition.